



Pat Klein

Principle | Klein Consulting Services

Contact

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Education, Past & Present Professional Affiliations

BA Business Administration University of Washington | 1982

- Finance/Accounting Continuing Education Executive Program UW
- RVCF, CSCMP, WERC
- IHA Industry Affairs Committee
- WWU Advisory Board Business Development Council
- Chamber of Commerce, Rotary, Junior Achievement
- Community Volunteer - Tacoma Rescue Mission Climb Team Program

Expertise

- RF, Voice Directed Picking, Pick to Light, A-Frame Technology
- TMS, WMS, LMS Sourcing & Implementation
- Pick Location Profiling & Infinity Analysis
- Check Weigh Systems
- Cycle Counting
- Facility Design & Relocating
- Activity Based Costing
- 3pl Operations and Outsourcing
- C-TPAT

Overview

I have 40 years of management experience in Warehousing/Distribution. The last 23 years in executives roles of Director of Distribution, VP of Logistics, VP of Operations and President-Managing Director. In my capacities, I have demonstrated success in strategic operational assessment, change management, policy formulation, process optimization, technology implementation and leadership/staff development.

During the course of my career, I had numerous opportunities to utilize my vast logistics experience in both a paid and pro bono consulting capacity for such companies as Super Supplements, Toysmith, Dock High Logistics, to name a few. In 2023, I decided to pursue a long time professional goal of starting my own consulting company; Klein Consulting Services LLC. I assist organizations in identifying improvement opportunities across operations, focusing on building resilience and sustainability into their operations, maximizing the return on critical infrastructure investments and enabling people to operate efficiently and effectively.

I have demonstrated expertise in identifying operational deficiencies in functional facility design, systems, processes, technology, material handling equipment, labor utilization and organizational structure. I have a proven track record in then sourcing, developing and implementing solutions to address deficiencies while partnering with key functional areas in the organization such as sales, marketing and HR in Department store/retail, multi-level Marketing, Consumer Products (kitchenware, home goods, apparel) and 3PL industries.

Experience Highlights

- Relocated a 260,000 sq. ft. warehouse/distribution facility into a brand new facility. Developed and coordinated design; only shutting operations down for 3 business days.
- Sourced 3pl and coordinated outsourcing of entire Walmart business.
- Sourced and implemented voice picking solution resulting in improved picking, replenishment productivity and picking accuracy.
- Developed and implemented cycle counting system resulting in discontinuing of physical annual inventories and improved inventory location accuracy.
- Sourced and implemented LMS resulting in 18% improvement in productivity.
- Sourced and implemented new WMS, RF and cubing technologies resulting in significant reductions in labor \$\$'s/line processing and significant accuracy improvements.
- Facilitated C-TPAT certification and subsequent validation in 260k sq. ft. facility.
- Sourced and implemented new TMS saving \$225k in 18 months.
- Implemented 1 st pick to light system in state of Washington and subsequently in Germany, Spain, Italy.
- Developed and coordinated facility renovation/reconfiguration Including mezzanine install, full conveyor sortation system, RF technology, check weigh